
Brazilian Airports to be Privatised and Receive Multi Million Dollar Investment

TranspoQuip Latin America gathers the air infrastructure industry's biggest companies in Sao Paulo for three days of conferences and expos in November 2010

Transport developments in Brazil have always brought unique solutions to unique problems. To overcome its ailing aviation network ahead of the 2014 World Cup and 2016 Olympics, which combined will see millions of tourists stretch the air transport system beyond its limits, the government has announced fresh multi-billion dollar investment programs to increase capacity of Brazilian airports, as well as opening the doors to unprecedented overseas investments in the sector. TranspoQuip 2010, in partnership with the Ministry of Transport, will gather the industry's key decision makers and planners for a series of conferences and exhibitions over three days, offering an all encompassing platform for the dissemination of ideas, projects and possibilities, the biggest Expo of its kind in Latin America.

Brazil's airports targeted for huge redevelopment programme.

Whereas previously in Brazil the troublesome reallocation of public expenditure has slowed down major development projects in Brazil, the influx of overseas investment opens the door to projects that would have previously taken years to sanction, and is set to have a huge impact in the transportation sector.

INFRAERO, Brazil's commercial airport administrator, is all too aware that the demands placed on the airport network as it stands now by an event such as the World Cup will be unsupportable. The Midwest and north of the country may be a focus – Manaus, Cuiaba and Fortaleza will all be host cities in 2014 and will need significant expansion programmes - but even Rio's Galeao airport is in line for a US\$268 cash injection by 2011.

Fortaleza's Pinto Martins airport, for example, has recently had a US\$292 million redesign approved, aiming to increase passenger capacity by 166% with the construction of a new terminal and car parking by 110%, with work scheduled to begin in 2011.

Rio de Janeiro, where the FIFA World Cup final and the Olympic Games will take place, has an airport unbecoming of a major international hub, and whilst reforms have been promised for years, plans are only now beginning to take shape. The US\$268m injection is set to increase Galeao's capacity from 15 million to 20 million passengers per year, requiring a full overhaul of gates and

runways, whilst the building of a third terminal is currently under consideration. With the partnership of INFRAERO and ANAC, Brazil's Civil Aviation Agency, TranspoQuip offers a unique platform for companies with solutions to these substantial reconstructions.

Sao Paulo's two airports Guarulhos and Congonhas are currently operating at well over capacity to the 20million people in the metropolitan area and are in need of substantial renovation, with overseas private investments considered the obvious financial solution. The idea of building and operating a third airport to ease the pressure on the present two has also been put forward, and the government is expected to launch a call for bids from companies soon resulting in a huge works programme.

Meanwhile, Rio's Santos Dumont airport, the Rio-Sao Paulo shuttle hub is also earmarked for a significant overhaul in a bid to increase its efficiency.

The national bank BNDES are developing plans to concession four of the country's airports completely, and are looking into foreign investment for construction and management initiatives across the entire network.

"The main motivating factor for our participation in TranspoQuip Latin America is the presence of authorities of the airline segment, as the case of Infraero, as the investments to be made in Brazil in this area rank among the largest in the world and need to get started on an urgent basis", Renato de Almeida Pereira, Altec Baggage Handling Systems.

The third edition of **TranspoQuip Latin America 2010** will be held from November 10 – 12 in São Paulo's Expo Center Norte. The event will bring together the biggest companies in the market for three days of exhibitions, conferences and seminars outlining the needs and the solutions for Brazil's next decade of huge expansion and redevelopment of the transport network from roads to rail and from sea ports to airports.

The event will once again have the support of The Ministry of Transport and Infraero, and expects key returning companies such as 3M, Philips and Bosch, many of who will be hosting debates and discussions on the latest transport infrastructure technologies and opinions.

TranspoQuip is organized by Real-Alliance, a Brazilian company based in Rio de Janeiro with offices in Campinas and The Netherlands.

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